PHILADELPHIA REGIONAL HOUSE PRICE INDICES

September 26, 2018



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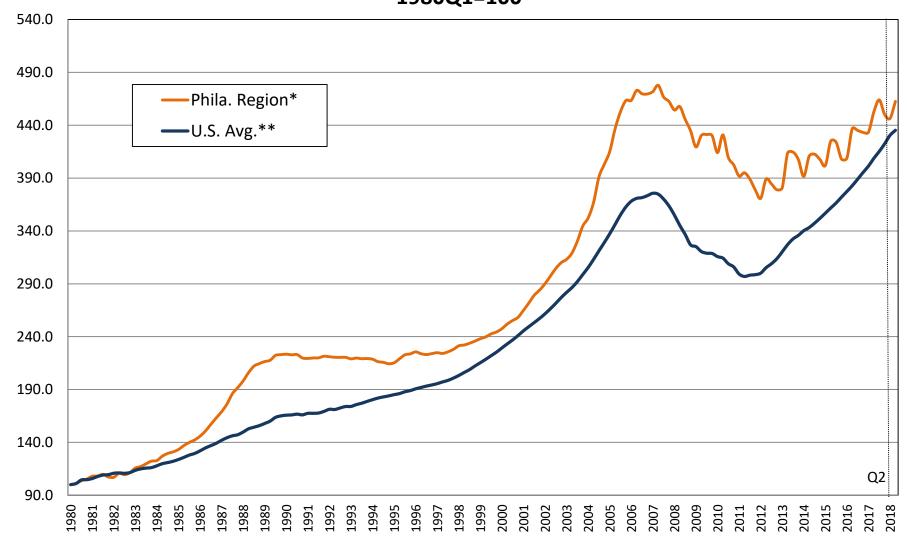
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Philadelphia Regional House Price Indices 1980-2018 1980Q1=100

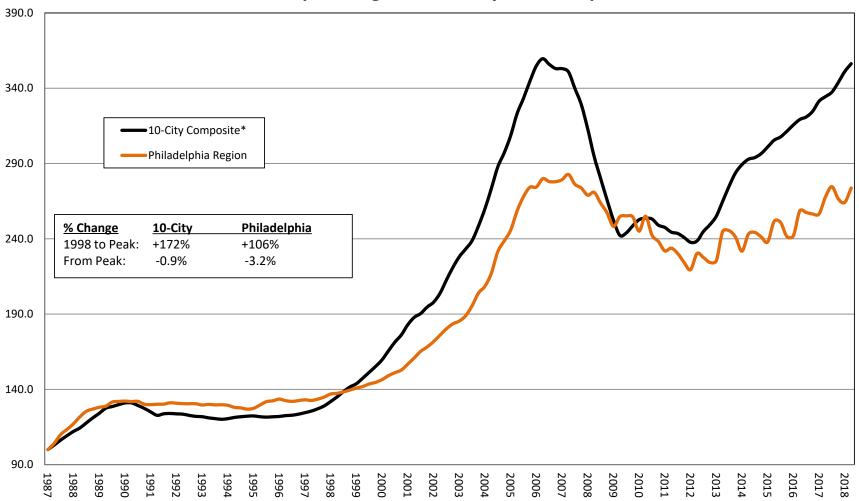


**Courtesy Federal Housing Finance Agency (FHFA)



*Empirically estimated by Kevin C. Gillen, PhD

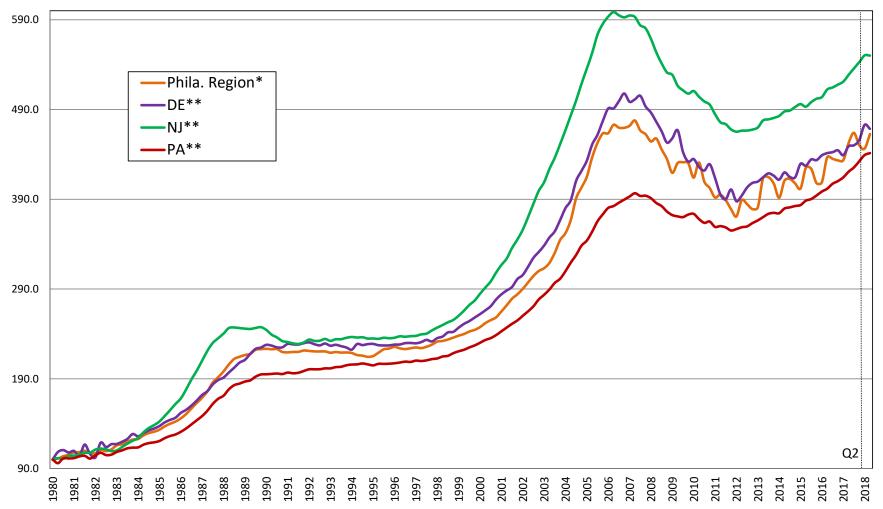
House Price Appreciation 1987-2018: Philadelphia Region v. 10-City U.S. Composite



^{*}Source: Case-Shiller MacroMarkets LLC. The 10-City Composite Index includes Boston, Chicago, Denver, Las Vegas, Los Angeles, Miami, New York, San Diego, San Francisco and Washington DC. It does not include Philadelphia.



Philadelphia Regional House Price Indices 1980-2018 by Philadelphia Region and State: 1980Q1=100

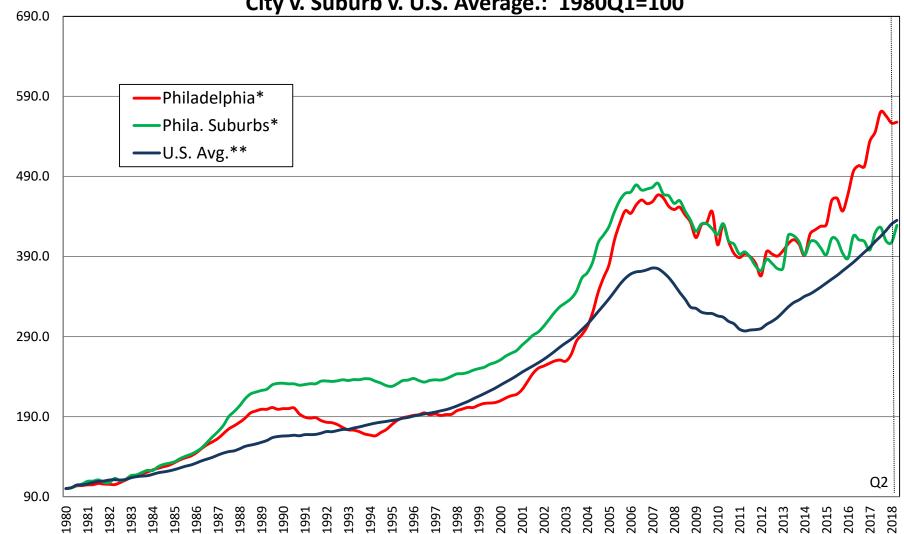


^{*}Empirically estimated by Kevin C. Gillen, Ph.D.



^{**}Courtesy Federal Housing Finance Agency (FHFA)

Philadelphia Regional House Price Indices 1980-2018 City v. Suburb v. U.S. Average.: 1980Q1=100



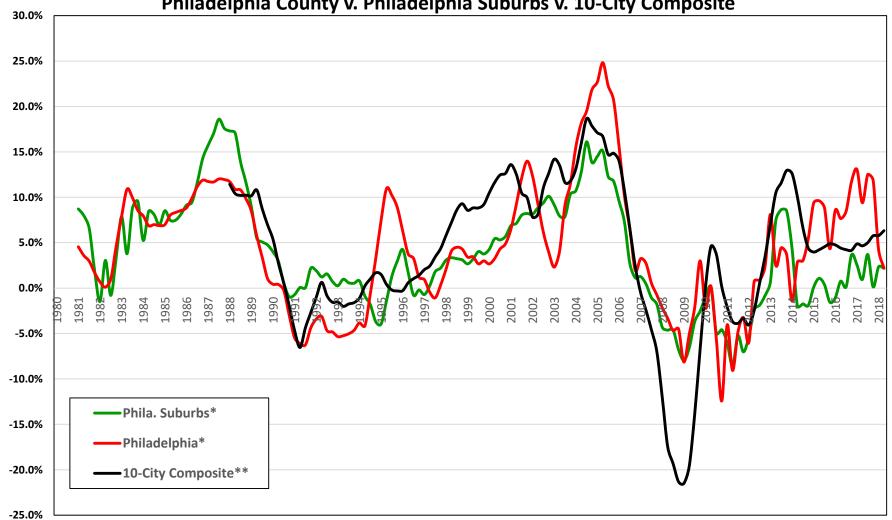
^{*}Empirically estimated by Kevin C. Gillen, PhD

Note: The suburban index includes all the counties that are in the regional index, except for Philadelphia county.



^{**}Courtesy Federal Housing Finance Agency (FHFA)

YoY Change in Average House Prices: 1980-2018
Philadelphia County v. Philadelphia Suburbs v. 10-City Composite



^{*}Empirically estimated by Kevin C. Gillen, Ph.D.

^{**}Empirically estimated by Case-Shiller. The 10-City Composite reflects average annual house price changes in ten large US cities, including: Boston Chicago, Denver, Las Vegas, Los Angeles, Miami, New York, San Diego, San Francisco and Washington DC. It does not include Philadelphia.



Total House Price Appreciation Rates by Philadelphia Area Submarket and U.S.

Period	Philadelphia County*	Philadelphia Suburbs*	U.S.A.**
39-Year	171.7%	145.6%	147.1%
10-Year	21.0%	-6.9%	23.2%
1-Year	0.0%	2.2%	6.3%
1-Quarter	0.9%	5.1%	1.1%

^{*}Empirically estimated by Kevin C. Gillen Ph.D.



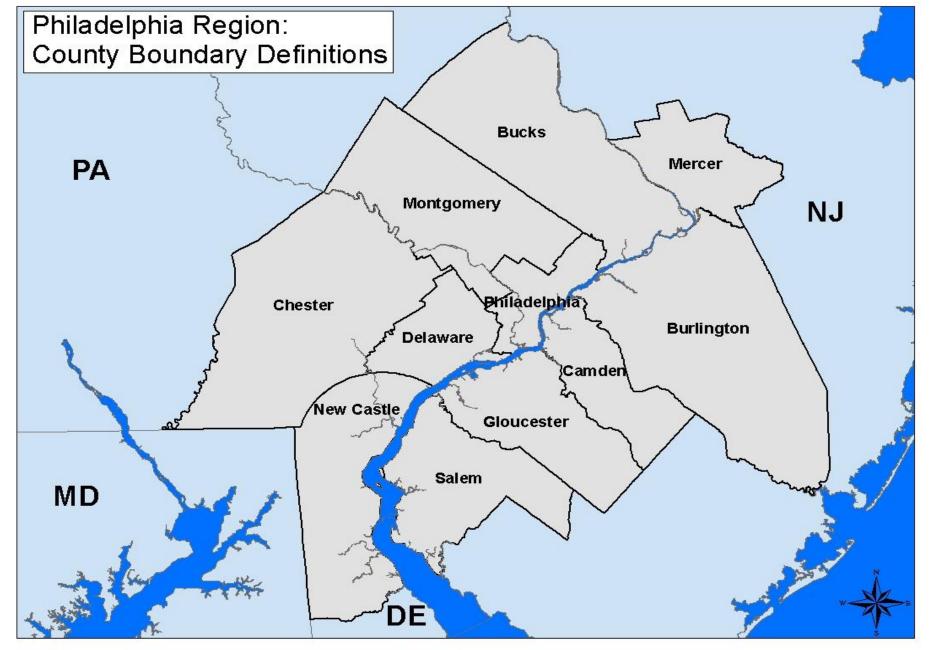
^{**}Source: U.S. Federal Housing Finance Agency (FHFA). These numbers are through 2018Q2 only. "MSA"="Metropolitan Statistical Area", which is the entire 10-county region.

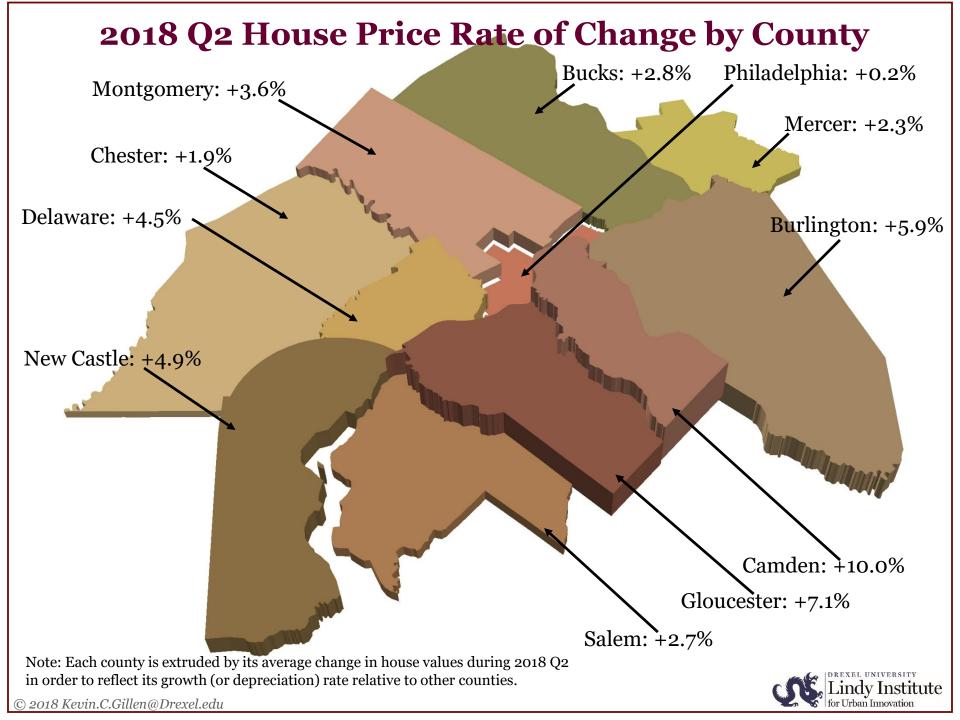
Philadelphia Region House Price Appreciation Rates by County

Period	Philadelphia	Bucks	Chester	Delaware	Montgomery	New Castle	Mercer	Burlington	Camden	Gloucester	Salem
38-Year	172%	167%	162%	143%	153%	141%	164%	123%	123%	137%	105%
10-Year	21.0%	2.6%	5.4%	-1.2%	0.9%	-5.3%	-4.4%	-19.3%	-19.1%	-13.0%	-47.5%
1-Year	0.0%	4.9%	3.8%	9.1%	4.6%	6.4%	5.4%	3.1%	6.0%	4.9%	-4.8%
1-Quarter	0.9%	2.8%	1.9%	4.5%	3.6%	4.9%	2.3%	5.9%	10.0%	7.1%	2.7%

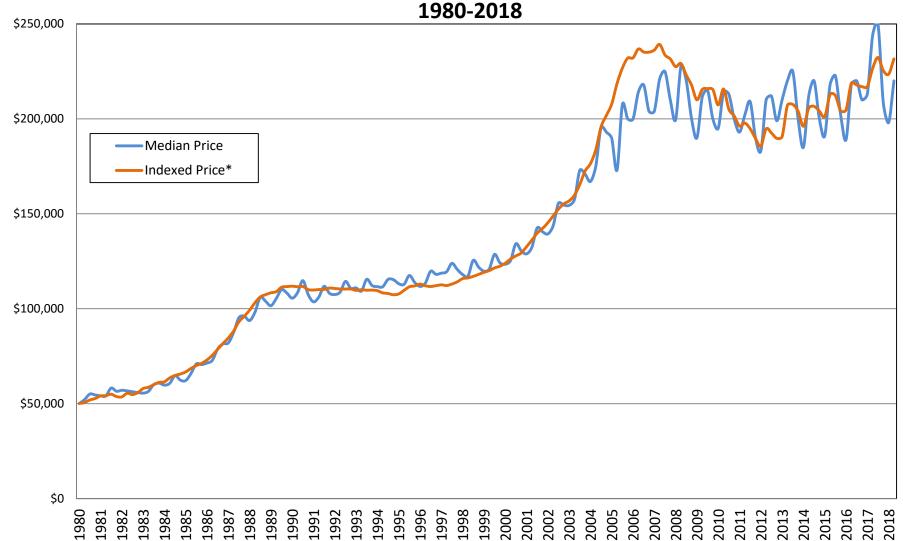
All county-level indices and appreciation rates estimated by Kevin C. Gillen, Ph.D.







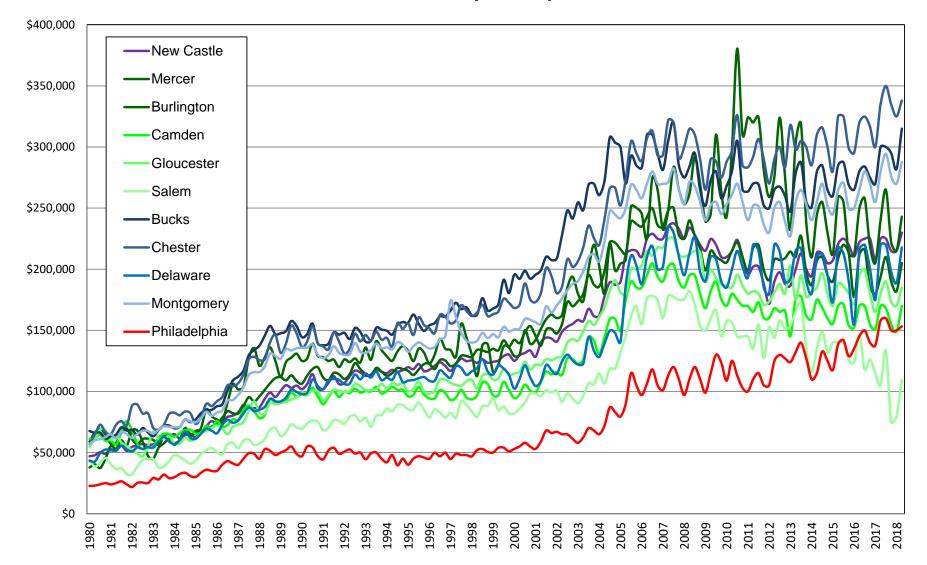
Median Regional House Price v. Indexed Regional House Price:



^{*}Empirically estimated by Kevin C. Gillen, Ph.D.

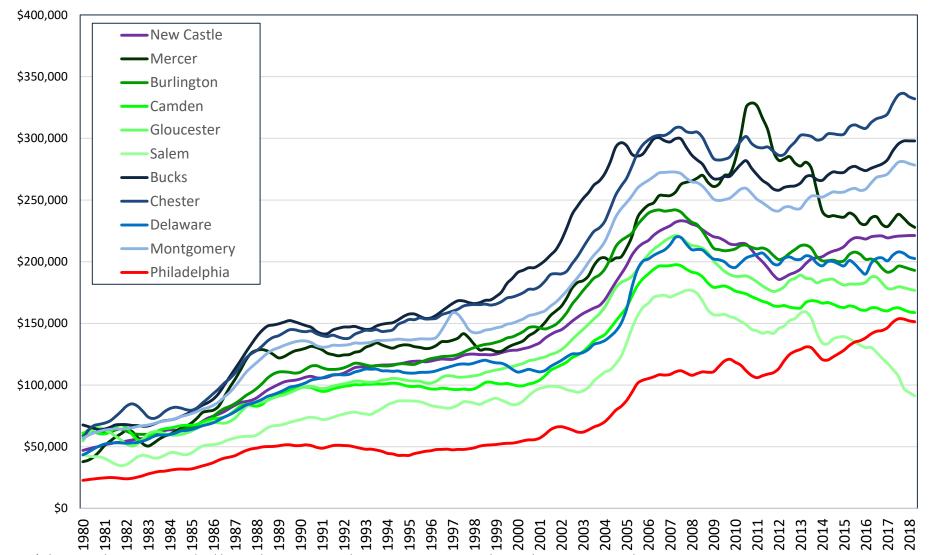


Median House Price by County: 1980-2018





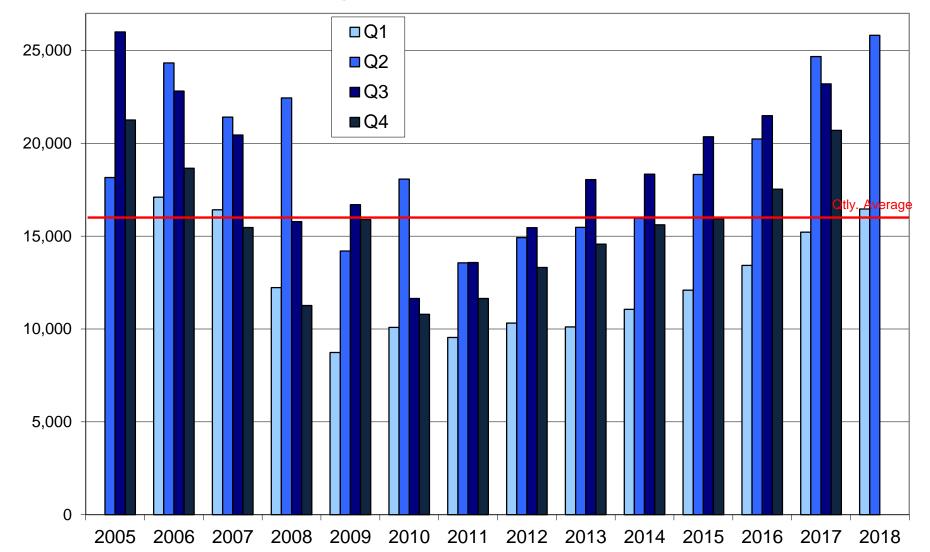
Median House Price by County, Smoothed*: 1980-2018



^{*}The price data was smoothed by applying a 3-period moving average, in order to eliminate seasonal noise.

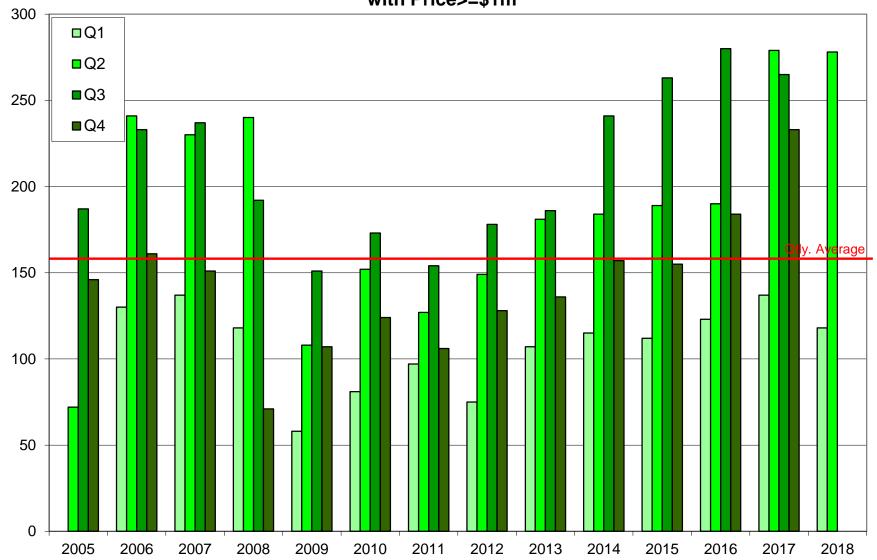


Number of Regional House Sales per Quarter: 2005-2018



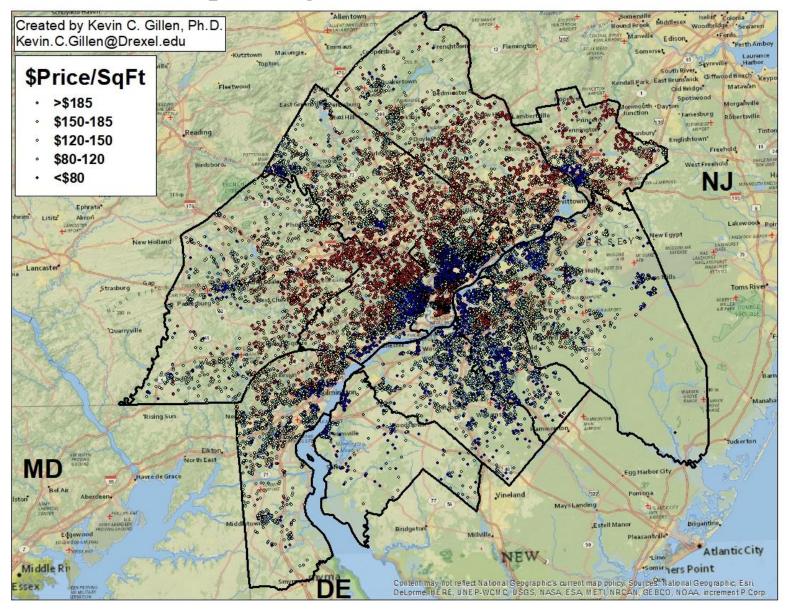


Number of Regional House Sales 2005-2018 with Price>=\$1m



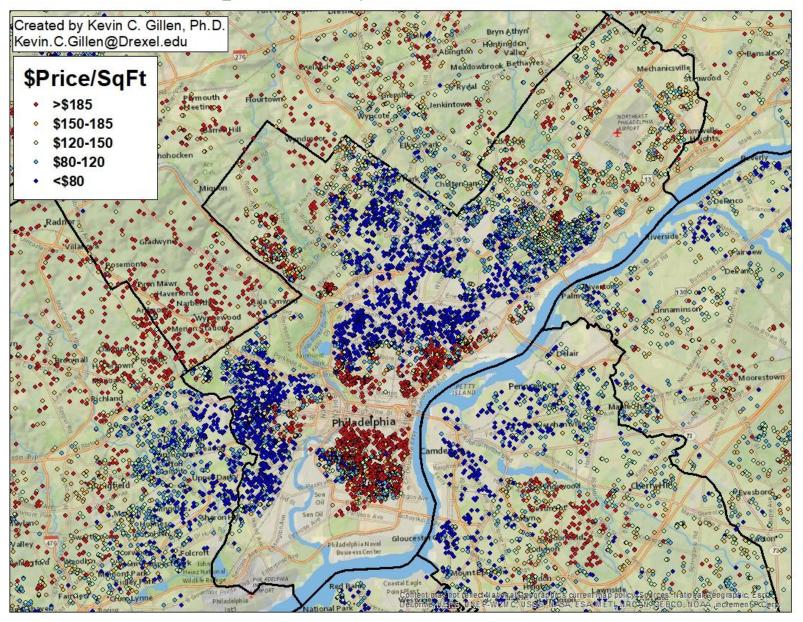


Philadelphia Region House Sales in 2018 Q2



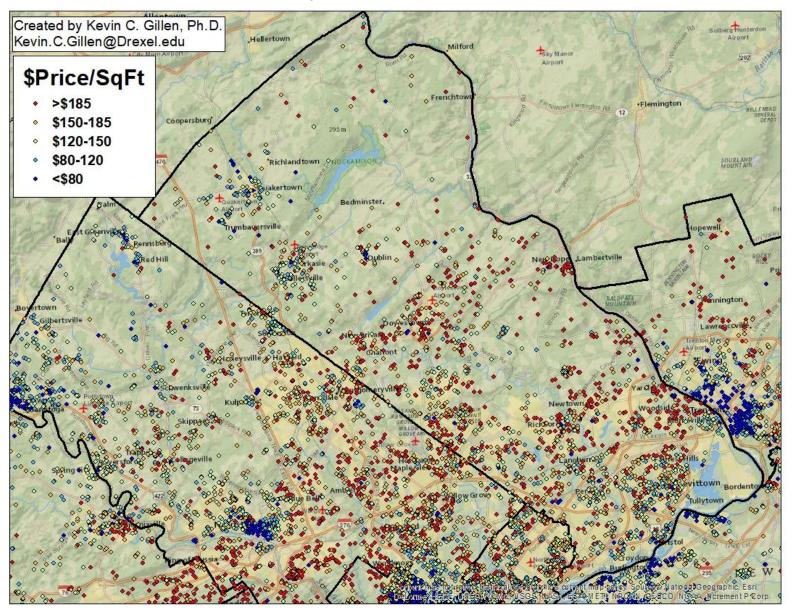


Philadelphia County House Sales in 2018 Q2



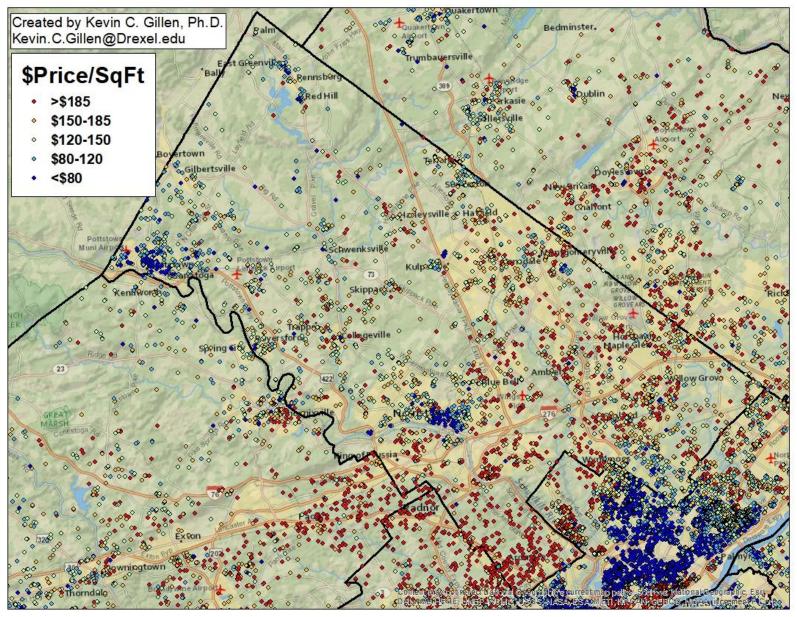


Bucks County House Sales in 2018 Q2



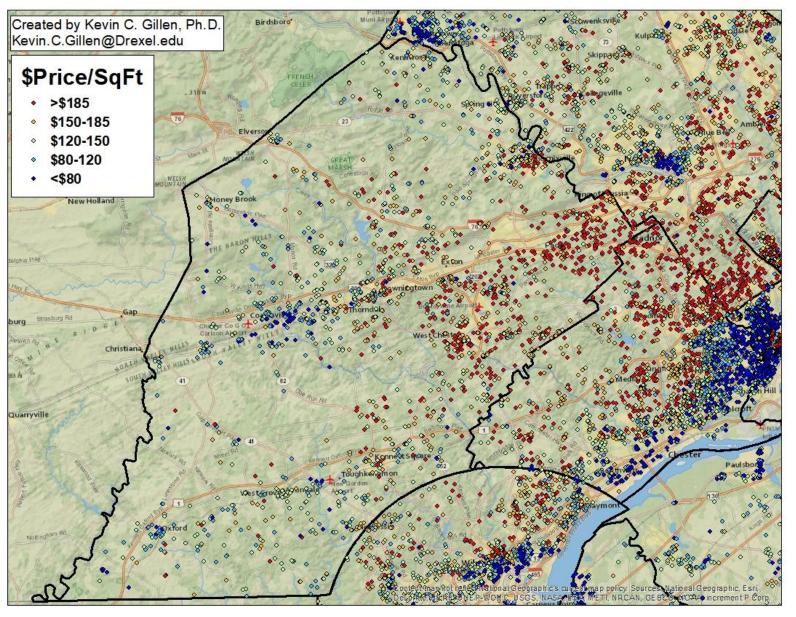


Montgomery County House Sales in 2018 Q2



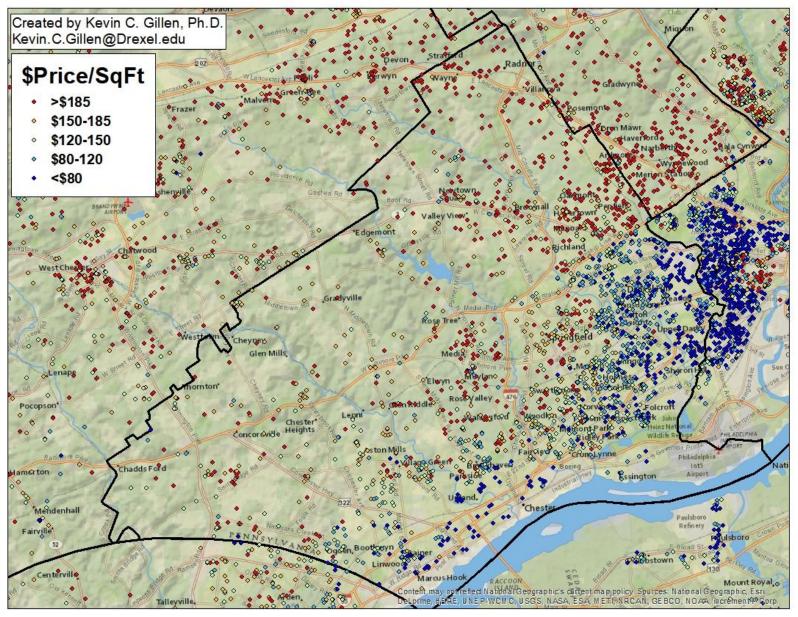


Chester County House Sales in 2018 Q2



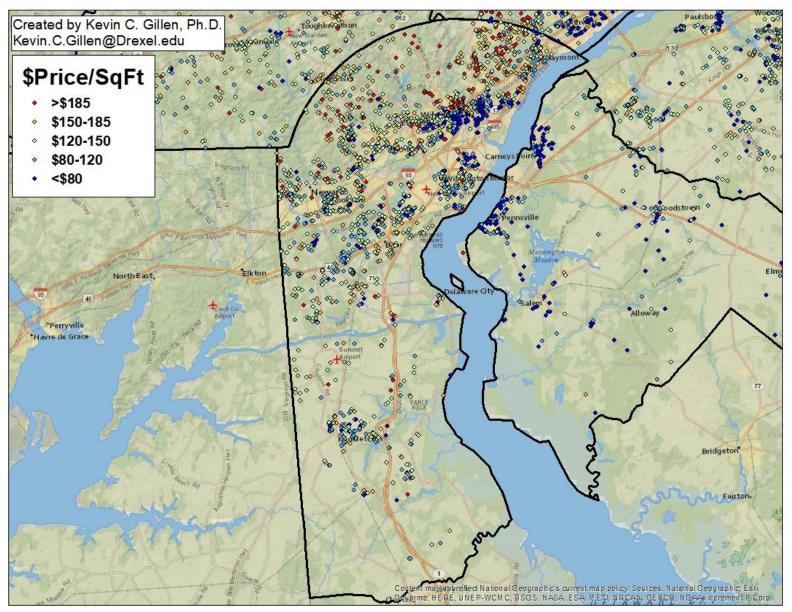


Delaware County House Sales in 2018 Q2



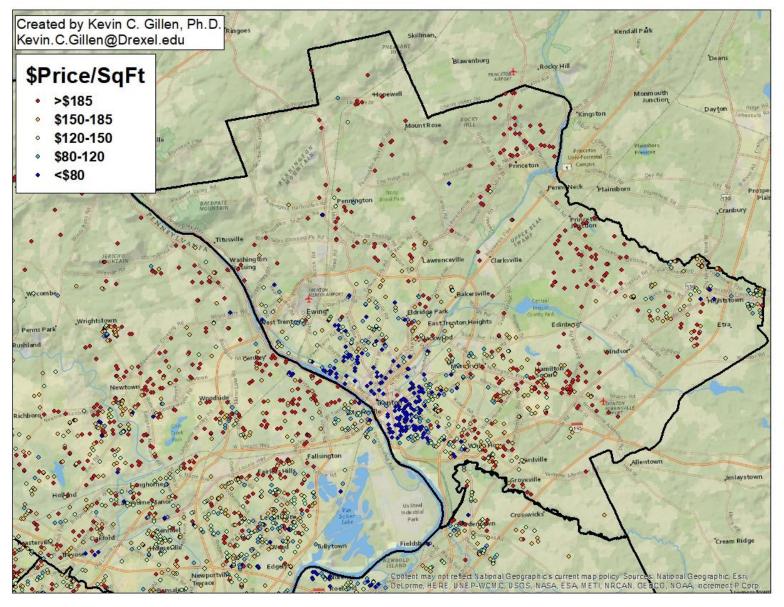


New Castle County House Sales in 2018 Q2



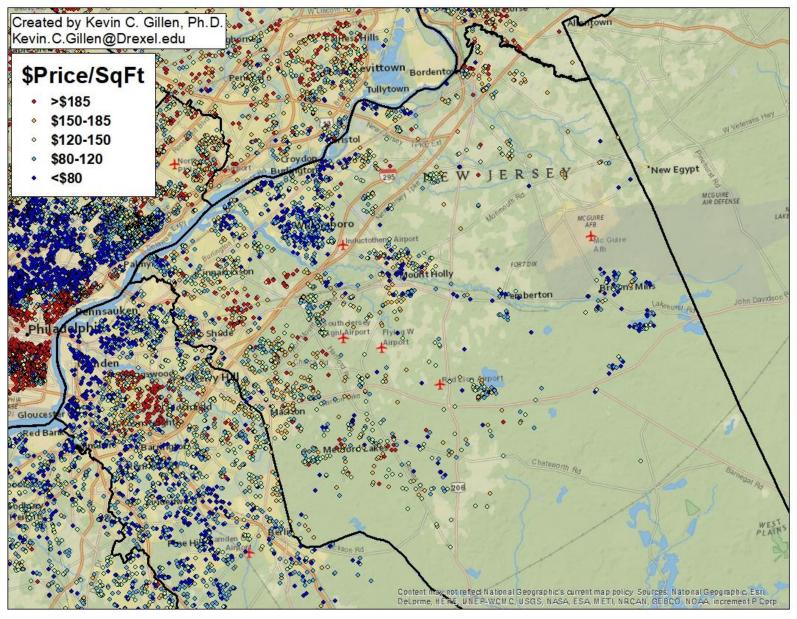


Mercer County House Sales in 2018 Q2



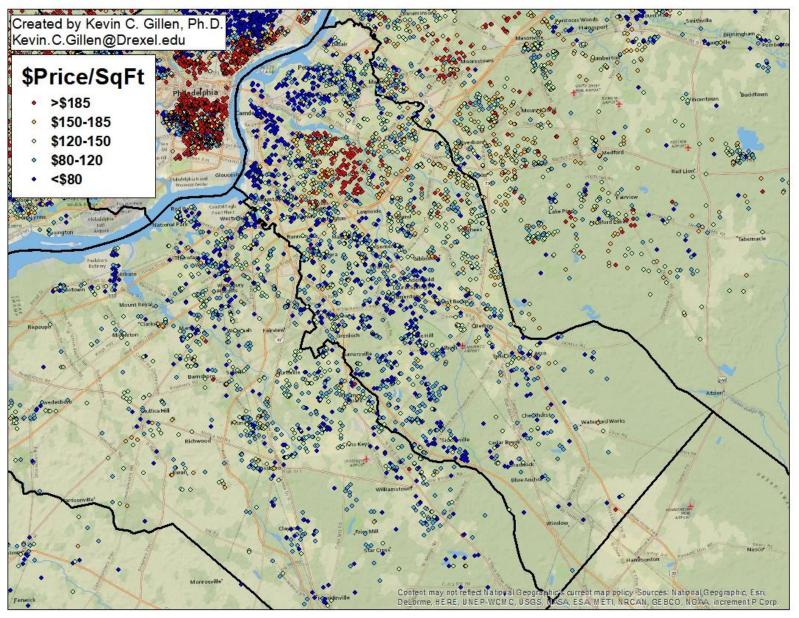


Burlington County House Sales in 2018 Q2



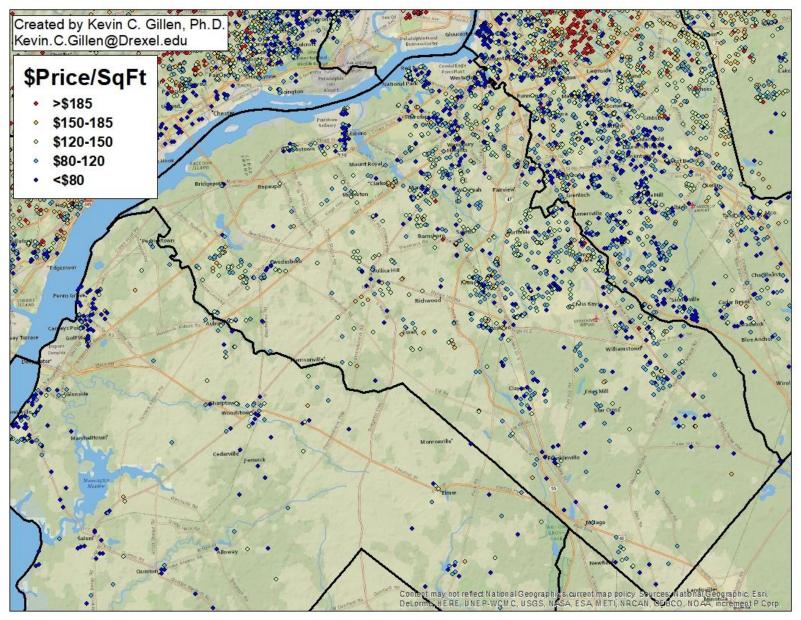


Camden County House Sales in 2018 Q2



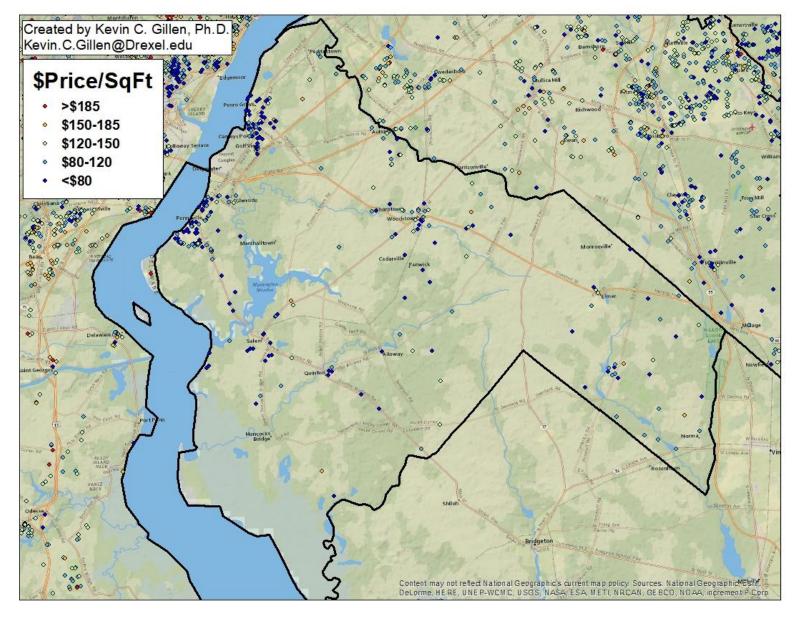


Gloucester County House Sales in 2018 Q2



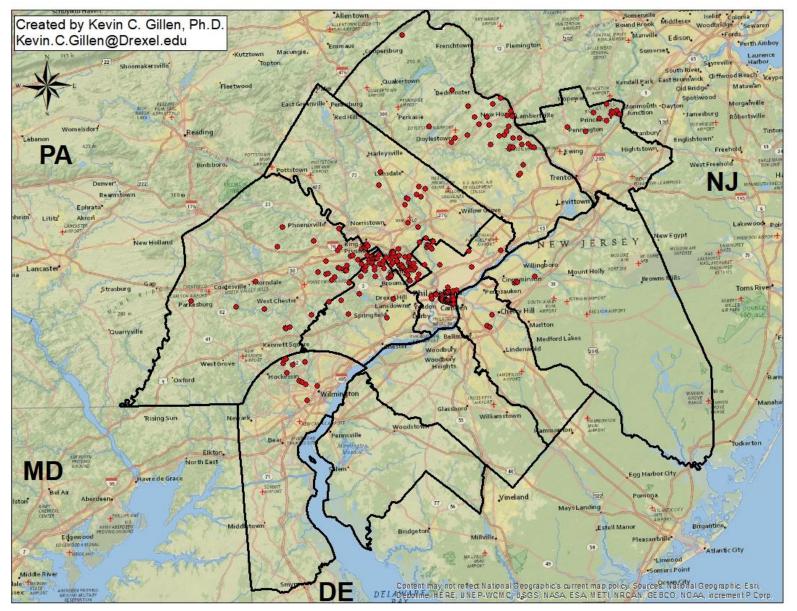


Salem County House Sales in 2018 Q2

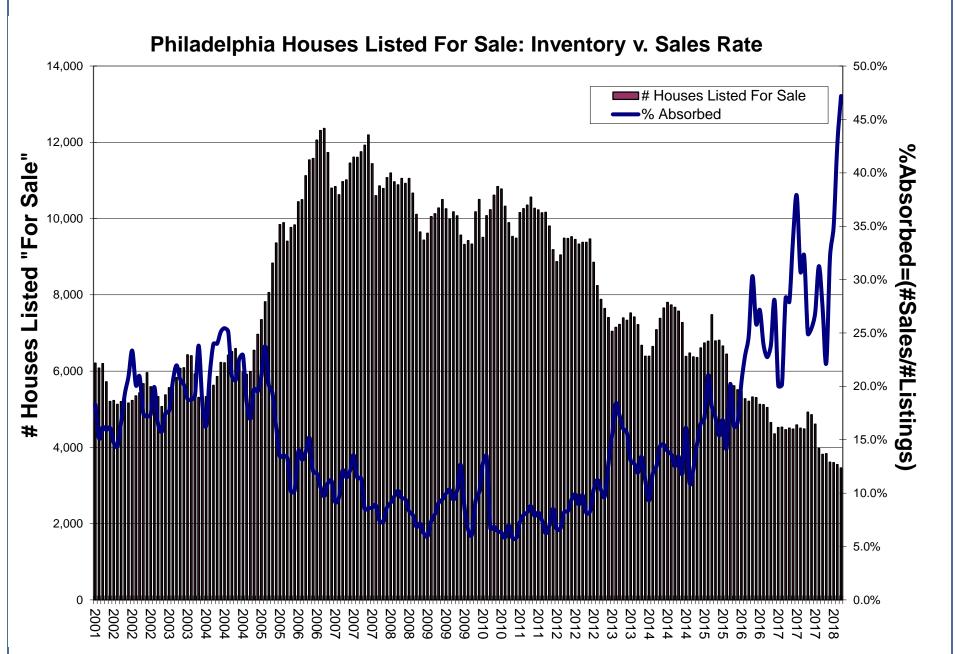




+\$1 Million Dollar House Sales in 2018 Q2

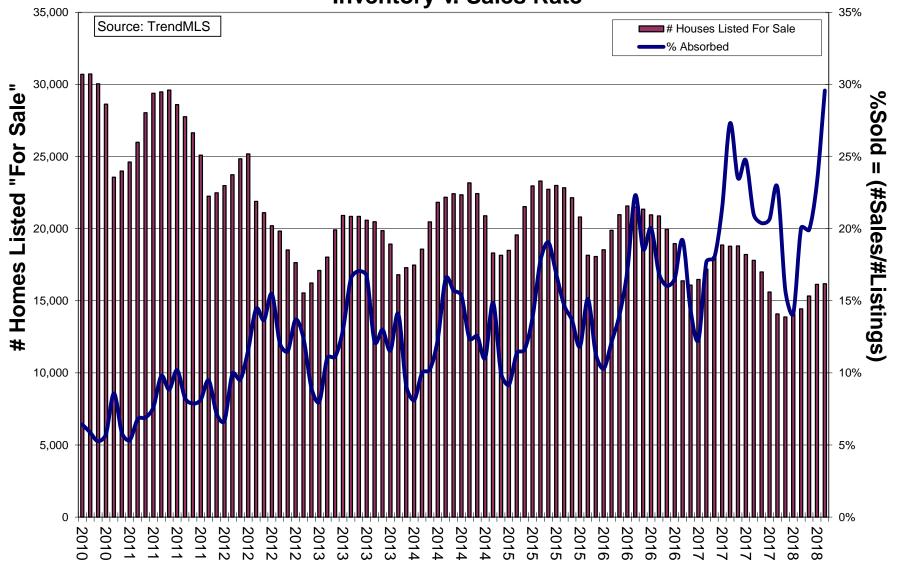






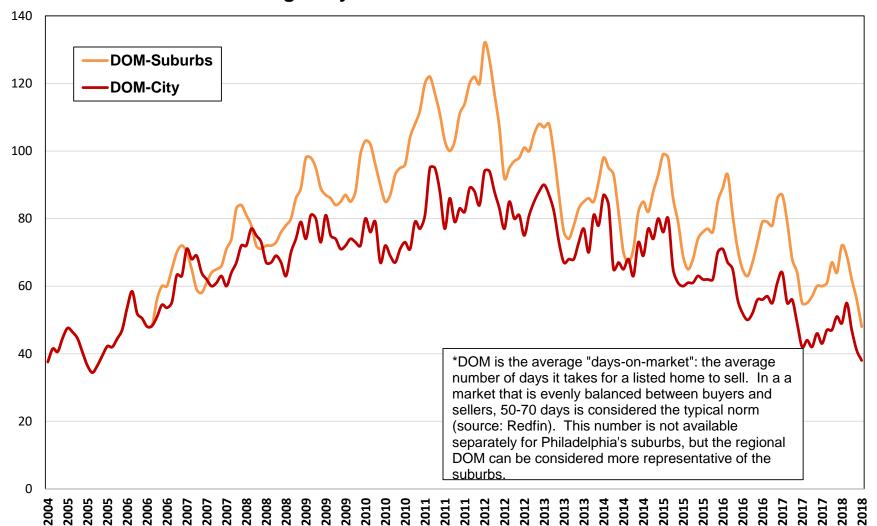


Philadelphia Suburb's Houses Listed For Sale: Inventory v. Sales Rate



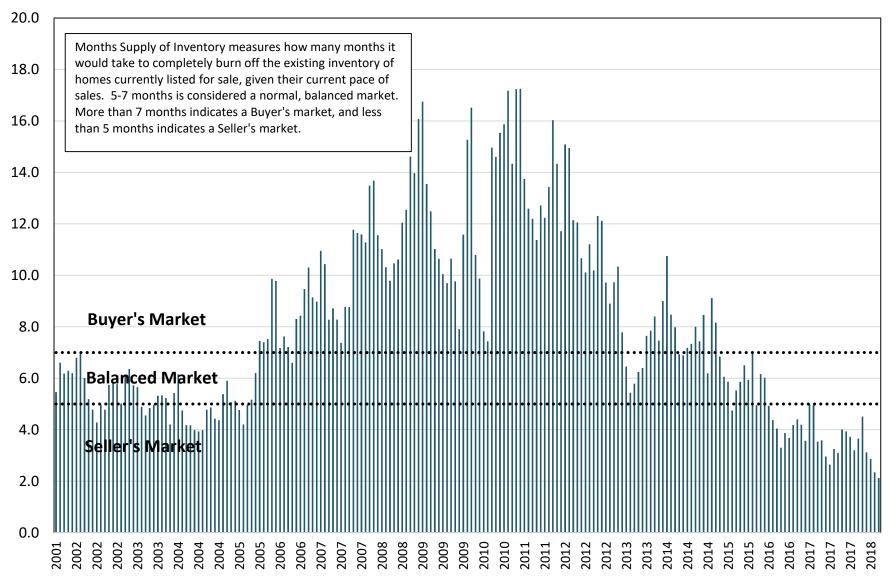


Average Days-on-Market* for Home Sales



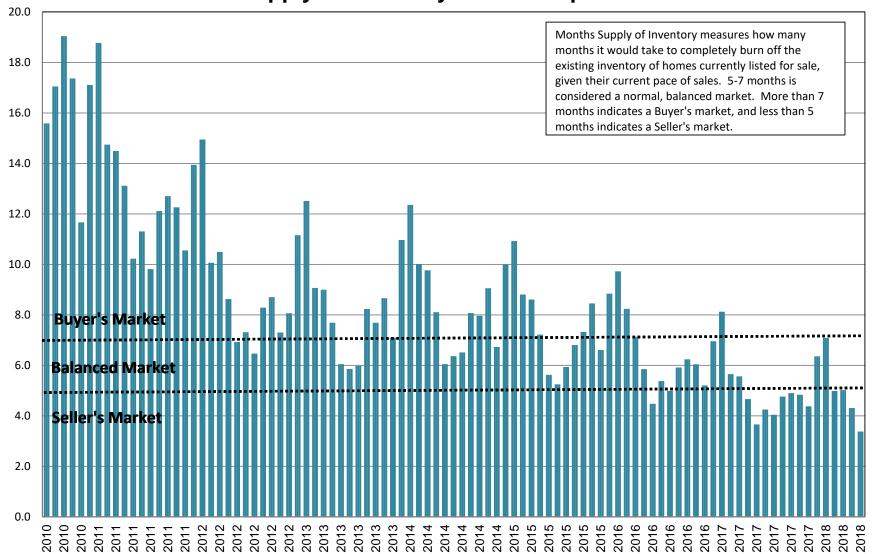


Months Supply of Inventory in Philadelphia





Months Supply of Inventory in Philadelphia Suburbs





Pennsylvania Foreclosure Rates

FORECLOSURE RATES FOR PENNSYLVANIA

July 2018

Pennsylvania

1 in every 1988

Top 5 Counties

Berks

1 in every 952

Philadelphia

1 in every 1105

Lebanon

1 in every 1184

Bucks

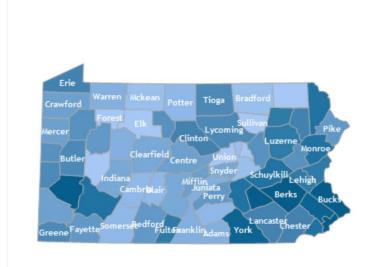
1 in every 1343

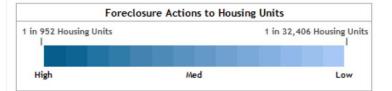
Allegheny

1 in every 1457

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1 out of every 1,105 homes in Philadelphia is currently in the process of foreclosure, which is down modestly from 1 out of every 949 homes in the previous quarter.

In the entire Commonwealth, 1 out of every 1,988 homes in Pennsylvania is in the process of foreclosure, which is also down modestly from 1 out of every 1,731 homes in the previous quarter.



New Jersey Foreclosure Rates

FORECLOSURE RATES FOR NEW JERSEY

July 2018

New Jersey
1 in every 718

Top 5 Counties

Gloucester
1 in every 338

Camden
1 in every 365

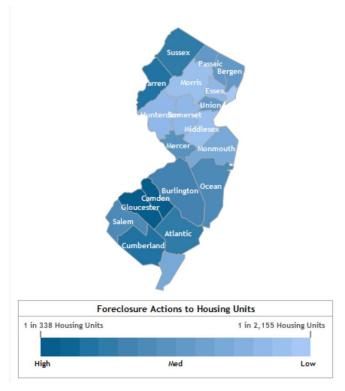
Cumberland
1 in every 424

Warren
1 in every 433

Atlantic
1 in every 445

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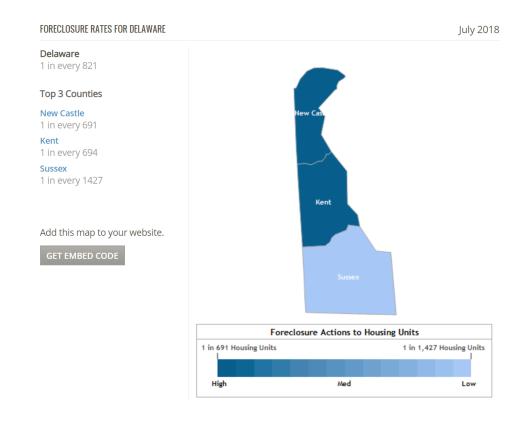
South Jersey's foreclosure rate continues to remain the highest in the region.

Four of the five counties in New Jersey with the highest foreclosure rates are in South Jersey. They collectively have a foreclosure rate averaging 1 in every 393 homes. This is well above the statewide average of 1 in every 718 homes.

But, after showing some improvement in the previous quarter, the foreclosure rate for South Jersey reversed direction and is now higher than its previous level of 1 in every 450 homes in six months ago.



Delaware Foreclosure Rates



New Castle county passed Kent county to take the lead as the Delaware jurisdiction with the highest foreclosure rate this quarter.

The foreclosure rate for New Castle county rose significantly in Q2, from 1 in every 783 homes to 1 in every 691.

Kent county's foreclosure rate actually fell, from 1 in every 640 homes to 1 in every 694.

Sussex county's foreclosure rate also fell, from 1 in every 1,161 homes to 1 in every 1,427.

