

EAMON GALLAGHER

Drexel University
Thomas R. Kline School of Law
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Admitted to practice law in Pennsylvania

EDUCATION

Earle Mack School of Law at Drexel University, Philadelphia, PA

Juris Doctor, May 2013

- Business & Entrepreneurship Law Concentration, with Honors

University of Rhode Island, Kingston, Rhode Island

B.A., Philosophy; B.S., Sociology (Public Policy), May 2004

EXPERIENCE

University City Science Center, Philadelphia, PA, <https://www.sciencecenter.org>; <https://www.ic3401.org>

Director, Strategic Innovation & Startup Acceleration, April 2019 to Present

As Director of Strategic Innovation & Startup Acceleration, roles including maintaining responsibilities for oversight of ic@3401 the Science Center's Launch Lane, Phase 1 Ventures (P1V), and Global Startup Accelerator (GSA) programs to help startups deliver their first products, obtain first revenues, identify & hire talent, and raise capital.

- Launch Lane is a program designed to take prototypes and turn them into sustainable companies. Over the four cycles of Launch Lane, 27 companies have been accepted through a blind application process designed to remove implicit bias. Those companies have been majority underrepresented founders and have gone on to raise an average of \$5M, generate \$2.5M in revenue, and create an average of 10 jobs per company with an 85% success rate.
- Phase 1 Ventures is a US EDA regional innovation strategies-funded project that raised additional matching capital through corporate partners to generate a \$5.1mm investment vehicle to expedite commercialization of university IP assets, selecting 28 projects from 12 universities to provide matching funding, up to \$450k per project.
- Global Startup Accelerator is a US EDA i6 awarded partnership between the University City Science Center and the Welcoming Center for New Pennsylvanians, focused on leveraging local immigrant communities to help support US companies in expansions into international markets.

Program Director, ic@3401, May 2016 to April 2019

ic@3401 is the largest group of funded, early-stage software companies in Philadelphia, with 85 companies raising over \$100M in capital over the last 5 years. Located at the intersection of academic, business & civic interest in Philadelphia's Innovation District, the space and community are designed to increase entrepreneurial and business acumen. The space houses companies as part of the Science Center's DHA, P1V, and GSA programs, and companies funded by Drexel's Applied Innovation program, targeted at startups built out of faculty research. The program is a partnership between the Science Center and Drexel University, with additional support from Safeguard Scientifics and Ben Franklin Technology Partners of Southeastern Pennsylvania.

Thomas R. Kline School of Law, Drexel University, Philadelphia, PA

Director, Business & Entrepreneurship Concentration, 2019-2020

The Business and Entrepreneurship Law Concentration was developed to establish a community of students, law and business faculty, adjunct faculty and members of the legal and business world who think seriously about what lawyers do in the business setting.

Director, Entrepreneurial Law Clinic, August 2018 to Present

Oversight of student clinicians and their work counseling and drafting documents for local entrepreneurs and startups in a variety of legal areas, including entity formation, founders agreements, intellectual property protection, employment agreements, and basic contracts. Reviewed early and seed stage funding documents for local angel investment group.

Adjunct Professor, Master of Legal Studies Program, August 2017 to July 2018

Weber Law, Delran, NJ, <http://weberbusinesslaw.com>

Associate, November 2013 to November 2016

General Business, Corporate and Securities Attorney working on transactional matters for clients consisting primarily of startup businesses in the technology and consumer products and goods space.

CLE Presentations include Startup Law -- The Basics, a CLE presentation at the Brehon Law Society, on May 27, 2014 and Internet Law Update in 2014 and 2015 with Amy Larrimore, Managing Partner, the Empire Builders Group at the Pennsylvania Bar Institute in Philadelphia.

Legal Intern, May 2013 to November 2013

Drafting documents and contracts; updating legal forms to comply with current law.

Villanova University, Villanova, PA, <http://www.villanovaice.com>

Assistant Director, Innovation, Creativity and Entrepreneurship (“ICE”) Institute, August 2015 to May 2016

The ICE Institute is a driver of scholastic, educational, and professional development opportunities in the related areas of creativity, innovation, and entrepreneurship within the Villanova community. The ICE Institute has a multi-disciplinary and cross-college focus and seeks to advance the University's strategy by fostering cross-college learning and embedding entrepreneurial thinking more deeply in the Villanova culture. Responsibilities include running full programming, including selecting and scheduling speakers, advertising, room & technology setup for the Idea Accelerator, an incubation and maker space, which opened in August 2015 and held over 100 events in the fall semester of 2015. Examples include Villanova Innovation Update Day, Startup Opportunity Fair, a range of entrepreneurial, investor and skills-based workshops. Managing all social media properties, including Twitter, LinkedIn, TinyLetter newsletter, Yammer, campus newsletter posts, etc... Managing staff of five student project coordinators. The space hosted over 1200 undergraduate students in its first semester in operation. Developed an outreach list of over 350 Villanova alumni, previously untracked, that graduated and started their own companies.

Keiretsu Forum Mid-Atlantic, Philadelphia, PA, <http://www.keiretsuforum-midatlantic.com>

Due Diligence Fellow, Emeritus, May 2013 to Present

Due Diligence Fellow, January 2012 to May 2013

Evaluate and screen companies for participation in monthly investment meetings. Performance of due diligence assessments for early-stage startup companies under evaluation for potential investment by Angel investors.

Ben Franklin Technology Partners of Southeastern Pennsylvania, Philadelphia, PA, <http://www.sep.benfranklin.org>

Consultant, Due Diligence, June 2014 to June 2015

Perform due diligence assignments and compose due diligence reports to assist the Investment Advisory Committee's decision to invest in a local startups in BF'IP-SEP's Technology silo. Duties include conducting interviews with target company's principals, investors and customers, reviewing financial projections and intellectual property, and verifying other application materials.

Philadelphia Volunteer Lawyers for the Arts (PVLA), Philadelphia, PA, <http://www.artsandbusinessphila.org/pvla/>

Post Graduate Fellow/Volunteer, May 2013 to May 2014 – Working on various research projects at the intersection of law and the creative economy related to Philadelphia Business Taxes, Benefit Corporations and related issues.

Senior Legal Services Coordinator, September 2012 to May 2013

Legal Services Coordinator, Summer 2012 - Worked with low-income artists and small arts and cultural organizations to identify their legal issues and match them with pro-bono or low-cost legal help with PVLA's network of volunteer attorneys. Gained experience in the law related to entity formation, tax law, digital media, intellectual property (copyright and trademark), good governance, and other related areas of civil law. Wrote a short article on the intellectual property considerations in 3-D Printing.

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Student Clinician, Entrepreneurial Law Clinic, Fall 2012 - Counseling and drafting documents for local entrepreneurs and startups in a variety of legal areas.

Legal Researcher, Professor Alex Geisinger, Spring 2013 – Assisting in the development of curriculum for Administrative Law class. Taught classes on the structure of the Administrative Procedure Act and the exceptions to the Freedom of Information Act.

Legal Researcher, Professor Karl Okamoto, Fall 2012 – Assisted in the creation of online curriculum for Business Organizations class and Mergers and Acquisitions MOOC class through the LawMeets (online) platform.

Legal Researcher, Merritt A. Cole, Partner, White & Williams, Summer 2012 – Assisted in the creation of Secondary Trading in Privately Held Companies, a CLE presentation on August 2, 2012 about secondary market trading of privately held, pre-IPO company stock (like Shares Post and SecondMarket (now both part of NASDAQ Private Market)).

Legal Researcher, Professor Tabatha Abu El-Haj, Fall 2011 – completed research assignments related to administrative and constitutional law surrounding democratic process, including Congressional rules, Occupy Wall Street, *Hastings v. CLS*, and Executive Orders.

Honorable James Murray Lynn, Philadelphia Court of Common Pleas, Philadelphia, Pennsylvania

Judicial Intern, Summer 2011 – Researched and wrote on complex contract dispute case regarding the sale of a small business. Researched and wrote on medical malpractice/negligence torts case. Watched civil and criminal trials.

SELECTED PANELS AND PRESENTATIONS

- *Lessons from a Positive Disruptor featuring Anjali Kumar*, Arts & Business Council, Philadelphia, PA, June 21, 2018.
- *Lawyering and Disrupting*, Innovation and Legal Frontiers, University of Pennsylvania Law School, Journal of Business Law Symposium, Philadelphia, PA, February 13, 2016.
- *Internet Law Update 2015, Cloud Computing, Security and NIST*, with Amy Larrimore, Managing Partner of the Empire Builders Group, Pennsylvania Bar Institute, Philadelphia, PA, March 30, 2015.
- *Internet Law Update 2016, Lifecycle of Cloud Computing Law*, with Amy Larrimore, Managing Partner of the Empire Builders Group, Pennsylvania Bar Institute, Philadelphia, PA, April 11, 2016.
- *Internet Law Update 2014, Cloud Computing and Integrations*, with Amy Larrimore, Managing Partner of the Empire Builders Group, Pennsylvania Bar Institute, Philadelphia, PA, March 31, 2014.
- *Startup Law -- The Basics*, Brehon Law Society, Philadelphia, PA, May 27, 2014.

VOLUNTEER EXPERIENCE

Philadelphia New Technology Meetup, Philadelphia, PA, <http://www.meetup.com/Philly-New-Tech-Meetup/>
Co-Founder, April 2014 to September 2018

Philly New Technology Meetup supports the vibrant and growing Philadelphia tech community by helping to build a sustainable technology industry that drives innovation, economic growth, and creates positive change for the local communities. Responsible for scheduling, planning and executing the largest active monthly tech Meetup in Philadelphia, often held at Quorum.

OTHER PROFESSIONAL EXPERIENCE

Kelly & Thomas Associates, Inc., Conshohocken, PA

Executive Vice President, Senior Recruiter, January 2006 to September 2008

Recruiter, January 2005 to December 2005

Researcher, September 2004 to December 2004

Specialized in the permanent placement of IT, Accounting and Finance professionals in the Philadelphia area with companies from 10 employees to Fortune 100. Became interested in Philadelphia-area startup ecosystem.