



## Kick Start your Career with:

## Networking Basics - Communicate like a Professional

Social interaction via networking requires communication skills that are the foundation of a successful career. In your Co-op interviews, first job searches, and later career, the need to effectively network / socialize with colleagues and clients to fast track career success.

Join our special guests CBE Alum, Chris Owens (2003) and Executive Coach, Lise Schwartz where they will present "Networking Basics: Communicate like a Professional".

All CBE undergrad students, graduate students, and faculty are welcome to attend. If you are on Co-op please also try to attend.

Date: Tuesday, February 7, 2017

Time: 5:30 pm to 7:15 pm

**Location: Hill Conference Room** 

## You Will Learn:

- What, Why, and When of Networking in Person
- o Basic Presentation Skills: Importance of Body Language, Tone, and Words
- Get the most out of Opportunities: Tactics & Techniques
- Develop your "Elevator Speech"
- How Recognize & Attend Networking Opportunities
- o Before & After Networking: What you should do to prepare & follow up
- Stand Out: Get Colleagues, Employers, and Recruiters to Notice You
- Why it is Vital to your Career that you do all of the above... and Start Now!

## **Presenter Bios:**

Mr. Owens graduated from Drexel in 2003 with a BS in Chemical Engineering. He started his career in Biopharmaceuticals and has held various positions throughout his time as a process engineer. Chris currently serves as Vice President of Industrial Development for CDI Corporation an engineering firm which serves a variety of industries and business sectors.

Ms. Schwartz has helped companies achieve organizational effectiveness, improve performance, create more dynamic and better trained employees and managers, and create leaders using practical and creative methods. Her ability to develop award winning teams has helped organizations increase efficiency, increase sales, retain and develop talent, define new standards for service excellence and improve the bottom line.