Academic Properties, Inc. Financial Statements and Supplemental Schedules June 30, 2014 and 2013

## Academic Properties, Inc.

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## Review Report of Independent Accountants

To the Board of Directors,
We have reviewed the accompanying statement of financial position of Academic Properties Incorporated as of June 30, 2014 and the related statement of activities and statement of cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our review, we are not aware of any material modifications that should be made to the financial statements referred to above in order for them to be in conformity with accounting principles generally accepted in the United States of America.

## Pricewatechouse Capers LLP

Philadelphia, Pennsylvania
December 1, 2014

|  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash | \$ | 7,340,005 | \$ | 7,608,339 |
| Accounts receivable |  | 132,530 |  | 80,408 |
| Prepaid expenses and other assets |  | 140,745 |  | 264,701 |
| Tenants' escrow accounts |  | 287,493 |  | 287,073 |
| Deferred charges, net |  | 906,978 |  | 1,152,126 |
| Rental property and equipment, net |  | 20,228,952 |  | 19,915,379 |
| Total assets | \$ | 29,036,704 | \$ | 29,308,027 |
| Liabilities and Net Asset |  |  |  |  |
| Liabilities |  |  |  |  |
| Accounts payable and accrued expenses | \$ | 335,522 | \$ | 344,017 |
| Deferred revenue |  | 503,338 |  | 404,935 |
| Tenants' escrow accounts |  | 287,493 |  | 287,073 |
| Loans payable - PIDC |  | - |  | 11,008 |
| Due to Drexel University |  |  |  |  |
| Funding operations |  | $(149,241)$ |  | 40,704 |
| Total liabilities |  | 977,113 |  | 1,087,737 |
| Unrestricted net assets |  | 28,059,591 |  | 28,220,290 |
| Total liabilities and net assets | \$ | 29,036,704 | \$ | 29,308,027 |


|  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |
| Rents |  |  |  |  |
| Minimum lease payments | \$ | 7,325,723 | \$ | 7,440,399 |
| Common area expenses and utilities |  | 5,525,343 |  | 5,332,186 |
| Interest |  | 37,738 |  | 27,367 |
| Management fee income - affiliate |  | 189,682 |  | 187,376 |
| Rent escalation adjustment |  | $(245,148)$ |  | $(104,173)$ |
| Miscellaneous |  | 377,844 |  | 238,505 |
| Total revenue |  | 13,211,182 |  | 13,121,661 |
| Expenses |  |  |  |  |
| Commissions |  | 80,000 |  | 115,000 |
| Depreciation, amortization, and accretion |  | 1,027,363 |  | 1,220,008 |
| Insurance |  | 201,193 |  | 183,703 |
| Interest |  | 41 |  | 1,390 |
| Office expenses |  | 177,224 |  | 299,319 |
| Payroll and employee benefits |  | 1,225,361 |  | 1,177,252 |
| Property and other taxes |  | 453,016 |  | 382,467 |
| Repairs and maintenance |  | 2,715,902 |  | 2,719,140 |
| Security |  | 428,076 |  | 412,608 |
| Utilities |  | 1,343,337 |  | 1,215,872 |
| Miscellaneous |  | 20,367 |  | 21,337 |
| Total expenses |  | 7,671,880 |  | 7,748,096 |
| Change in net assets before transfers |  | 5,539,301 |  | 5,373,565 |
| Total Transfers to Drexel Endowment |  | $(5,700,000)$ |  | (1,750,000) |
| Total changes after transfers |  | $(160,699)$ |  | 3,623,565 |
| Net surplus |  |  |  |  |
| Beginning of year |  | 28,220,290 |  | 24,596,724 |
| End of year |  | 28,059,591 |  | 28,220,290 |


|  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |  |
| Total change in net assets | \$ | $(160,699)$ | \$ | 3,623,565 |
| Adjustments to reconcile net assets to net cash provided by operating activities |  |  |  |  |
| Depreciation, amortization, and accretion |  | 1,027,363 |  | 1,220,008 |
| Transfer to Drexel Endowment |  | 3,200,000 |  | 1,750,000 |
| University City High School Property |  |  |  |  |
| Contribution |  | 2,500,000 |  |  |
| Changes in assets and liabilities |  |  |  |  |
| Accounts receivable |  | $(52,123)$ |  | 40,273 |
| Prepaid expenses and other assets |  | 123,956 |  | 65,735 |
| Tenants' escrow asset |  | (420) |  | $(60,085)$ |
| Tenants' escrow liability |  | 420 |  | 60,085 |
| Deferred charges, net |  | 245,148 |  | 104,172 |
| Accounts payable and accrued expenses |  | $(8,494)$ |  | $(177,614)$ |
| Deferred revenue |  | 98,403 |  | 27,569 |
| Net cash provided by operating activities |  | 6,973,555 |  | 6,653,708 |
| Investing activities |  |  |  |  |
| Purchase of rental property and equipment |  | $(1,340,936)$ |  | $(1,011,707)$ |
| Net cash used in investing activities |  | $(1,340,936)$ |  | $(1,011,707)$ |
| Financing activities |  |  |  |  |
| Net decrease in due to Drexel University |  | $(189,945)$ |  | 18,067 |
| Principal payments on loans payable - PIDC |  | $(11,008)$ |  | $(64,906)$ |
| Transfer to Drexel Endowment |  | $(3,200,000)$ |  | $(1,750,000)$ |
| University City High School Property Contribution |  | $(2,500,000)$ |  |  |
| Net cash used in financing activities |  | $(5,900,953)$ |  | $(1,796,840)$ |
| Net change in cash |  | $(268,335)$ |  | 3,845,162 |
| Cash |  |  |  |  |
| Beginning of year |  | 7,608,339 |  | 3,763,177 |
| End of year | \$ | 7,340,005 | \$ | 7,608,339 |
| Cash paid for interest | \$ | 41 | \$ | 1,390 |

## Academic Properties, Inc. <br> Notes to Financial Statements <br> June 30, 2014 and 2013

## 1. Organization

Academic Properties, Inc. (the "Company"), a wholly owned subsidiary of Drexel University ("Drexel"), acquires and/or improves or gains control of properties of strategic importance to the future growth of Drexel.

The Company is exempt from federal income taxes under Internal Revenue Code Section 501(a) as an organization described in Section 501(c)(3).
2. Summary of Significant Accounting Policies

## Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

## Cash

These are bank deposits available for operations.

## Expenses

All API expenses are in support of one program, which is managing Drexel University's properties.

## Property and Equipment

Property and equipment are stated at cost or the original purchased cost transferred from Drexel.
The Company recognizes depreciation over the useful lives of the depreciable assets on a straight-line basis. Useful lives range from 3 to 20 years.

## Deferred Charges

Deferred charges represent rent revenues recognized on a straight-line basis over the term of the Company's lease agreements that have not been billed as of year end

## Deferred Revenue

Deferred revenue represents cash paid in advance for rent.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

## Asset Retirement Obligation/Asset

The Company determined there were legal obligations to perform certain asset retirement activities associated with facilities and equipment. The total asset retirement cost and obligation recognized was $\$ 16,003$ and $\$ 138,168$, respectively, for 2014 and $\$ 17,699$ and $\$ 131,591$, respectively, for 2013 and is included in land, buildings, and equipment and accrued expenses, respectively.

## Academic Properties, Inc. <br> Notes to Financial Statements <br> June 30, 2014 and 2013

## 3. Rental Property and Equipment

At June 30, 2014 and 2013, rental property and equipment consisted of the following:

|  |  | 2014 |  | 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Land | \$ | 4,427,655 |  | 4,427,655 |
| Buildings and building improvements |  |  |  |  |
| One Drexel Plaza |  | 5,380,461 |  | 5,380,461 |
| Leasehold improvements |  | 22,404,878 |  | 21,070,518 |
| All other properties |  | 6,557,844 |  | 6,557,844 |
| Total buildings and building improvements |  | 34,343,183 |  | 33,008,823 |
| Furniture and fixtures |  | 187,596 |  | 187,596 |
| Equipment |  | 47,259 |  | 47,259 |
| Total furniture, fixtures, and equipment |  | 234,855 |  | 234,855 |
| Total rental property and equipment |  | 39,005,693 |  | 37,671,333 |
| Less: Accumulated depreciation |  | $(18,776,741)$ |  | $(17,755,954)$ |
| Total rental property and equipment, net | \$ | 20,228,952 |  | 19,915,379 |

The values related to One Drexel Plaza included in rental property and equipment - net amounted to $\$ 11,664,477$ and $\$ 7,976,797$ at June 30, 2014 and 2013, respectively.

## 4. Related-Party Transactions

Drexel rents approximately 163,662 square feet of space at One Drexel Plaza from the Company. These leases are for a ten-year period, and the monthly base rent is approximately $\$ 102,197$.

The Company also received \$189,682 from Drexel during the year ended June 30, 2014 for services rendered in managing properties owned by Drexel.

All of the buildings and improvements for the Company were designated by the Drexel Board of Trustees as quasi-endowment assets of the Drexel in February 2011. Accordingly, The Distribution to Endowment of $\$ 3,200,000$ for the year ended June 30, 2014 represents a payout to the Drexel Endowment of approximately $3 \%$ of the fair market value of the Company's buildings and improvements for 2014 (as prorated) of \$96,900,000.

API contributed $\$ 2,500,000$ to the acquisition of the property known as University City High School. It should be noted that University City High School is not on the API accounting records.

## Academic Properties, Inc. <br> Notes to Financial Statements <br> June 30, 2014 and 2013

## 5. Lease Rentals

The Company leases space to tenants under leases that are accounted for as operating leases. Lease periods range from six months to one year on student leases and from two to fifteen years on commercial leases. The estimated future rent receivable on noncancelable leases is as follows:

|  | Estimated <br> Common Area |
| :---: | :---: |
| Minimum | Expenses and <br> Lease <br> Payments |
| Utilities |  |

Years Ending June 30,

| 2015 | $\$$ | $6,849,106$ |  | $\$$ | $5,654,943$ |  | $\$$ |
| :--- | ---: | ---: | :--- | :--- | ---: | :--- | ---: |

Rent for new leases or the exercise of renewal options under existing leases is not included in the table above.

For its operating leases, the Company records rent revenue on a straight-line basis over the term of the lease agreements based on fixed and scheduled minimum rent increases. The difference between billed rents and rent revenue for the fiscal year was $\$ 245,148$ and resulted in a reduction of that amount of deferred charges. As of June 30, 2014 and 2013, accrued rent revenue amounted to $\$ 906,978$ and $\$ 1,152,126$, respectively.

## 6. Subsequent Events

The Company has evaluated subsequent events through November XX, 2014 and determined that there were no subsequent events requiring adjustment or disclosure in the financial statements.

## Supplemental Schedule

Academic Properties, Inc.
Supplemental Schedule of Revenue and Expenses by Property Category Year Ended June 30, 2014


* Amounts have been allocated to One Drexel Plaza from all other properties for report purposes.

Academic Properties, Inc.
Supplemental Schedule of Revenue and Expenses by Property Category Year Ended June 30, 2013

|  | One Drexel Plaza |  | 75 <br> Crestline <br> Road |  | 1216 <br> Ridgewood Street |  | All Other Properties |  | 201 <br> Cheswold <br> Lane |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |
| Rents |  |  |  |  |  |  |  |  |  |  |  |
| Minimum lease payments | \$ | 5,494,668 | \$ | - | \$ | \$ - |  | 1,945,731 |  | - | \$ 7,440,399 |
| Common area expenses and utilities |  | 5,324,234 |  | - |  | - |  | 7,952 |  | - | 5,332,186 |
| Interest |  | - |  | - |  | - |  | 27,367 |  | - | 27,367 |
| Management fee income - affiliate |  | - |  | - |  | - |  | 187,376 |  | - | 187,376 |
| Miscellaneous |  | 159,722 |  | - |  | - |  | 78,783 |  | - | 238,505 |
| Total revenue |  | 10,978,624 |  | - |  | - |  | 2,247,210 |  | - | 13,225,834 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |
| Commissions |  | 115,000 |  | - |  | - |  | - |  | - | 115,000 |
| Dues and licenses |  | 2,340 |  | - |  | - |  | 12,468 |  | - | 14,808 |
| Payroll and payroll taxes |  | 662,574 |  | - |  | - |  | 150,241 |  | 72,890 | 885,705 |
| Employee benefits |  | 239,218 |  | - |  | - |  | 45,420 |  | 6,909 | 291,547 |
| Insurance |  | 143,929 |  | - |  | - |  | 39,774 |  | - | 183,703 |
| Office |  | 27,451 |  | - |  | - |  | 16,851 |  | - | 44,302 |
| Professional development |  | 43,930 |  | - |  | - |  | 9,197 |  | - | 53,128 |
| Professional fees |  | 128,105 |  | - |  | - |  | 17,180 |  | - | 145,285 |
| Property taxes |  | 173,080 |  | - |  | - |  | - |  | - | 173,080 |
| Repairs and maintenance |  | 2,233,590 |  | - |  | - |  | 412,116 |  | - | 2,645,706 |
| Security |  | 387,434 |  | - |  | - |  | 25,174 |  | - | 412,608 |
| Taxes - other |  | 141,469 |  | - |  | - |  | 67,917 |  | - | 209,387 |
| Telephone |  | 18,069 |  | - |  | - |  | 23,727 |  | - | 41,796 |
| Trash removal |  | 36,921 |  | - |  | - |  | 36,513 |  | - | 73,434 |
| Utilities |  | 1,012,895 |  | - |  | - |  | 202,977 |  | - | 1,215,872 |
| Miscellaneous |  | 10,856 |  | - |  | - |  | 10,480 |  | - | 21,337 |
| Intercompany overhead charges* |  | 39,853 |  | - |  | - |  | $(39,853)$ |  | - | - |
| Total expenses |  | 5,416,715 |  | - |  | - |  | 1,030,182 |  | 79,800 | 6,526,698 |
|  |  | 5,561,908 |  | - |  | - |  | 1,217,028 |  | $(79,800)$ | 6,699,136 |
| Rent escalation adjustment |  | $(104,173)$ |  | - |  | - |  | - |  | - | $(104,173)$ |
| Depreciation, amortization, and accretion |  | $(647,707)$ |  | - |  | - |  | $(572,301)$ |  | - | $(1,220,008)$ |
| Interest |  | $(1,390)$ |  | - |  | - |  | - |  | - | $(1,390)$ |
| Change in net assets |  | 4,808,639 |  | - |  | - |  | 644,727 |  | $(79,800)$ | 5,373,565 |
| Transfer to Drexel Endowment |  | $(1,465,625)$ |  | - |  | - |  | $(284,375)$ |  | - | $(1,750,000)$ |
| Net assets |  |  |  |  |  |  |  |  |  |  |  |
| Beginning of year |  | 22,438,518 |  | $(472,472)$ |  | $(558,550)$ |  | 3,189,229 |  | - | 24,596,724 |
| End of year |  | 25,781,532 | \$ | $(472,472)$ |  | \$ $(558,550)$ | \$ | 3,549,581 | \$ | $(79,800)$ | \$28,220,290 |

Amounts have been allocated to One Drexel Plaza from all other properties for report purposes.

